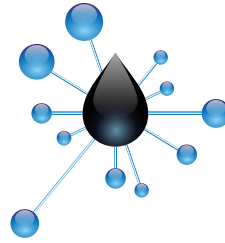


SULTANATE OF
OMAN



JSRS
joint supplier
registration system



globeconnect

Enhancing Oman's B2B with the World

www.businessgateways.com

Driven by



businessgateways
INTERNATIONAL

Welcome to globeconnect

As nations break geographies and reach out to a globalized model of opportunities integration, export trade and inward investments become the key catalysts for nations to prosper economically. Trade and Investment Authorities of every nation are helping build bridges for their business players to explore new **B2B** opportunities worldwide and forge partnerships that eventually drive export of goods and services while encouraging inward investments.



With the advent of COVID-19's New Normal, it is all the more important to circumvent the current physical interactions and embrace online technologies to virtually meet the National trade and Investment benchmarks.

JSrs Certified Companies
Network of Oman

globeconnect

B2B Fostering

An Initiative by businessgateways

globeconnect is an exciting initiative addressing the above needs of the international community to enhance the **B2B** action between Oman and the other Nations. Driven by none other than [businessgateways](http://businessgateways.com) - Oman, globeconnect is an online engagement model aimed at fostering trade and investment-related **B2B** interactions between Omani & the International business communities. The globeconnect initiative aims to integrate business opportunities between nations through a mutually beneficial success and growth model.

globeconnect's objectives

- ▶ Bring together credible and Interested companies across nations seeking to partner with Omani companies on trade and investment
- ▶ Be a catalyst tool for national representative organizations and associations wanting to foster business relations between Omani and their nation's business communities
- ▶ Provide a consistent and reliable *connect and advisory* model for Omani companies seeking to expand their business horizons to other nations for trade and investment opportunities
- ▶ Deliver intensive and productive **B2B** activities that foster openness and strategic alignments for the benefit of all concerned
- ▶ Drive Distribution Networks, Project Consortium Partnerships, Investment Relationships and Export Opportunities to a new level of confidence.

globeconnect profiles governmental, ministerial and national-level business agencies as globeconnect Partners and showcases them to JSRS Certified Omani companies, with an objective to develop Trade and Investment-related Partnerships between them.

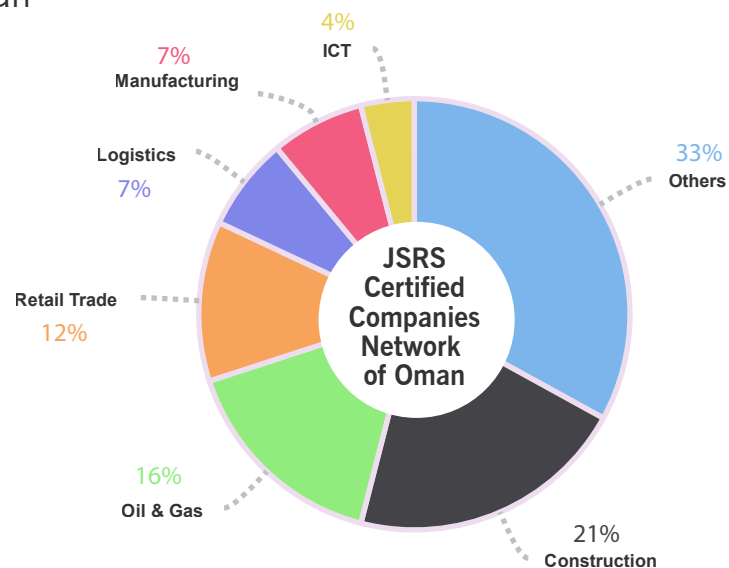
Connecting to Oman's Best of Breed Companies

The JSRS Certified Companies Network of Oman

This unique network consists of thousands of best-of-breed credibility-verified Omani companies, who are certified suppliers playing an active role in the Procurement action in Oman.

The **JSRS** Network of Companies are classified as per Ministry of Energy and Minerals, Oman into SMEs and Large organizations and are recognized based on their activities such as Manufacturers, Agents, Dealers, Consultants, Contractors and so on.

Every company on the **JSRS** Network have their own independent Profile outlining their various credentials, business sector and what they do.



6,600+
Omani Companies

46,000+
Products

80,000+
Products & Services

34,000+
Services

On top of it all, they collectively showcase tens of thousands of Products & Services that are offered by them.

These companies are 'business-ready' in short and are constantly looking out for opportunities to foster Partnerships in Trade & Investment, Knowledge Transfer, and Export Operations.

Bring credible companies from your nation and let globeconnect do the rest!

Invitation to join as a globeconnect Partner

businessgateways welcomes International and national representative organizations based in Oman or anywhere else in the world seeking to engage with Oman's business community for Trade and Investment, to join the globeconnect initiative under its Partner Program.

globeconnect partners shall work closely with businessgateways to support their respective business communities to connect and integrate to Oman's business potential through **B2B** initiatives while also showcasing and engaging in Foreign Inward Investment opportunities with the Oman's business community.



JSRS Certified Companies Network of Oman 

globeconnect

GCC
Open Tenders

Market
Intelligence
Reports

Webinar
Presentations
(The Stage)

B2B Cloud
Networking
Events

News
Broadcast

Event
Promotions

Who can join as a globeconnect Partner?

Any worldwide:

- ▶ National Trade & Export Entities
- ▶ Business Communities representative organizations
- ▶ Commercial & Trade Associations
- ▶ Investment Authorities
- ▶ Trade & Investment Departments of International Embassies



globeconnect is hosted on the award-winning portal www.businessgateways.com.

globeconnect Partner Benefits

Enhanced Visibility

Create your own unique positioning on the globeconnect and highlight what your organization does and what you are looking for through a great profile mechanism.

- ▶ Stay visible to the credible **JSRS** Community for potential business engagements.
- ▶ Enable your member companies connect to **JSRS** Omani Companies through an online **B2B** Engagement.
- ▶ Promote your business interests to the **JSRS** Community via a unique propagation pack of mailers/events and social media posts.

Connected Engagements

Obtain Trade & Investment Enquiries: Obtain direct enquiries from Oman's best-of-breed companies wanting to engage with your nation for trade and investment opportunities.

Seek and Identify specific company information: Access the powerful search engine of globeconnect and delve deep into the **JSRS** Certified Companies Network of Oman to gain insights into various levels of company information to better strategize trade and investment activities. Receive special reports on activities & engagement, enabling more informed decisions.

Information Propagation: Disseminate important and interesting information to the **JSRS** Companies Network of Oman by targeting relevant sector/business activities clusters.

Voice your Presentation: Host interesting sessions and explain your nation's trade and investment potentials and what Oman can benefit by using the unique presentation platform of [businessgateways](#) – **The Stage**.

Opportunities Access: Subscribe to the GCC Open Tenders and the International Market Intelligence reports (online) to stay connected with latest information on business, procurement and investment initiatives from other nations.

B2B Cloud Networking

The **B2B** Cloud Networking Events in globeconnect are specifically tailor-made events that bring together like-minded International Guest Companies wanting to establish Trade and Investment Partnerships with Omani Companies. These Events are conducted after meticulous planning between globeconnect Partners and [businessgateways](#) to ensure the right fit for the benefit of all.

International Guest companies are given online presentation opportunities to explain their business and their partnership objectives to targeted Omani based Audience Companies to foster productive partnerships.



globeconnect Partner Subscription Models

globeconnect Partner Model is a Subscription based system that provides a simple and flexible model for Partners who can select their subscription status based on their objectives and intensity of engagement.

You can open your business channel on globeconnect for free by opting for the Bronze Plan. To engage proactively and more effectively on globeconnect, you should consider the Silver or Gold Plan.

FEATURES & PACKS		BRONZE	SILVER	GOLD
		FREE	USD 6000/Year	USD 9000/Year
COVID-19 SPECIAL OFFER		FREE	USD 4000/Year	USD 6000/Year
Engagements	Features			
Platform Engagement	Profile integration to globeconnect	✓	✓	✓
	Add and Manage Users	1	3	5
	Share your nation's business news, events and investment feeds	✓	✓	✓
	Discussion - Receive & Respond to incoming messages / notifications from JSRS Suppliers Worldwide	✓	✓	✓
	BizSearch - Access and Engage online with JSRS Suppliers from Oman & Home Country	-	✓	✓
	BizSearch - Access and Engage online with JSRS Suppliers from Oman, Home Country & GCC	-	-	✓
	Access to functional, productivity reports (Basic Reports for Bronze)	✓	✓	✓
	Access to GCC Open Tenders categories	-	1	2
Online access to Economic Intelligence Reports (as per availability)	-	-	✓	
Business Engagement	Propagation initiatives through Mailer (Content Moderated)	-	4	6
	Propagation initiatives through SM posts a year (Content Moderated)	-	12	18
	Pre-Screened Online B2B Cloud Networking Events and Meetings for globeconnect Partner's member companies with JSRS Suppliers	-	-	1
	Logo-based slide presence in The Stage Webinars	-	2	4
	Presentation access to The Stage	-	-	1
	VIP Panel Discussion Invitations to select Programs on The Stage	-	-	1
Additional Services	The Stage Presentation - priced at USD 1000 (Speaking session of 30 mins)	Actual	Actual	10% Discount
	B2B Cloud Networking Events - priced at USD 2500 per event	Actual	Actual	10% Discount
Customised Services	Please contact for further information	-	✓	✓



Interested in becoming a globeconnect Partner?

Write to us at

✉ globeconnect@businessgateways.com



Visit our website for more information on the JSRS Community.

www.businessgateways.com